

Introduction to PTAC



Rhode Island Procurement Technical Assistance Center

- Cost-Sharing Cooperative Agreement
Department of Defense and the RIEDC
- 94 centers in 49 states + Puerto Rico
- Purpose: to help business firms market their
products & services to federal, state, and local
government agencies.



RI PTAC

- Serving over 400 businesses statewide
- Program located at the RIEDC's offices downtown Providence with office hours at the Newport Chamber of Commerce



RHODE ISLAND
Economic Development
CORPORATION



RI PTAC Mission

- To maximize the number of capable RI companies participating in the government market by:
 - Providing businesses with an understanding of the requirements of government contracting and
 - the marketing know-how to obtain and successfully perform on federal, state, and local government contracts, and

RI PTAC Mission

- To support government agencies in reaching and working with the suppliers they need to secure dependable domestic sources

RI PTAC Goals

- To maximize support for the war fighter by improving supplier accessibility and supply chain management
- To support overall national security by ensuring a broad base of capable suppliers for the defense industry and other agencies, enhancing competition and ensuring that government agencies realize the best value for their procurement dollars (your tax dollars)

RI PTAC Goals

- To improve our local economy by helping RI businesses successfully compete for government contracts, thereby creating and retaining jobs, and
- To support government agency efforts to meet their mandated small business goals

What We Do

- Help businesses find contracting and subcontracting opportunities
 - No cost bid match service brings opportunities to your desktop daily
 - All electronically posted solicitations and announcements
 - 50 states and all federal agencies and Canada

What We Do

- Provide technical assistance with:
 - Federal and State Acquisition Regulations
 - Registrations and Certifications
 - Interpreting and Responding to Solicitations
 - GSA Schedules
 - Finding Military Specifications and Drawings
 - Contract Administration
 - Marketing to the Government

Measurable Results

2005

- 420 Rhode Island Businesses reported over \$141 million in sales of goods and services to state, local, and federal agencies
- These revenues grew/retained 2,990 jobs in Rhode Island

Learn More

- Visit us on the web at www.riptac.com for a summary of our services
- Read the 6 step tutorial to doing business with the government
- Complete our on-line registration to get started

Get Started

- Sign up with the RI PTAC for fee group training on one-on-one counseling by a professional staff with over 40 years of government contract experience
- Contact us:
 - ptac@riedc.com
 - (401) 222-2601



Resources

- The RI PTAC is a partner organization of Every Company Counts, a large network of resource organizations in RI available to help you succeed in business.
- Contact the ECC Business Team at www.everycompanycounts.com



Remember

RI State Purchasing is

“Open For Business”

RI PTAC is here to help!



www.riptac.com