

The background of the slide is a photograph of the Rhode Island State Capitol building at dusk. The building is a large, classical-style structure with a prominent central dome and two smaller domes on either side. The sky is a deep, dark blue with some light clouds. The building's windows are illuminated from within, and some lights are visible on the ground in front of it.

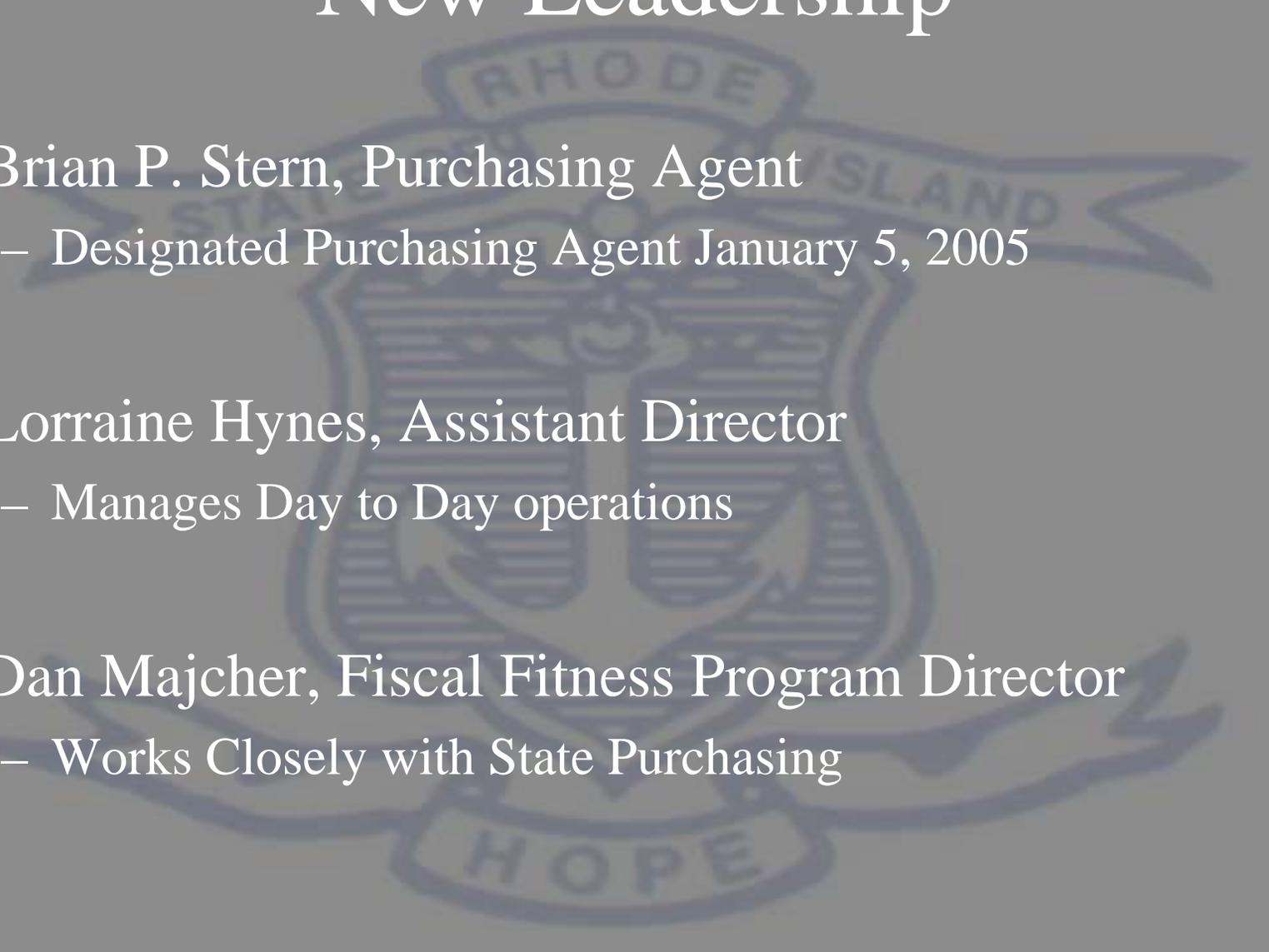
“Open for Business” Rhode Island Purchasing

Brian P. Stern, Executive Director
and Purchasing Agent

What's New at the Rhode Island Division of Purchases?

- New Leadership
 - New Philosophy
 - New Workflow & Process
 - New Financial Management Software
 - Increased Training
 - Focus on Strategic Purchasing
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- A background image of a sailboat on the water at sunset. The sun is low on the horizon, creating a bright orange glow and a reflection on the water. The sailboat is in the middle ground, and the water is in the foreground. The sky is a mix of orange and blue.

New Leadership



- Brian P. Stern, Purchasing Agent
 - Designated Purchasing Agent January 5, 2005
- Lorraine Hynes, Assistant Director
 - Manages Day to Day operations
- Dan Majcher, Fiscal Fitness Program Director
 - Works Closely with State Purchasing

New Philosophy

A lighthouse with a white upper section and a stone base, situated on a rocky cliff overlooking the ocean. The sky is clear and blue, and the water is dark blue. The lighthouse has a black lantern room with a glass lens. The cliffside is rugged and rocky, with some sparse vegetation and a wooden fence on the right side.

- Guiding Principles
 - Focus on Customer Service
 - Increase Competition
 - Open Lines of Communication
 - Coordinate with Public Sector Partners
 - Implement Technology
 - Streamline Payment Process
 - Strategic Planning

Redesign of Procurement Workflow and Forms

A statue of a man in a suit, likely a historical figure, stands on a pedestal. The background shows a city skyline at dusk or dawn, with buildings illuminated and a sky with soft clouds. The overall tone is professional and forward-looking.

- Modified “Six Sigma” approach employed
- Elimination of duplicate steps and overlapping approvals
- Staff rededicated to core activities

“Procure to Pay” Purchasing System

- Implementation of Oracle Integrated Financial System (RI-FANS)
- Electronic action supplants paperwork and red tape
- Performance metrics built into system
- Huge Benefits

NIGP Training Program for Buyers and Agency Staff

- State's Purchasing Administrator is NIGP certified trainer
- Training program established for State's buyers and agency purchasing officials
- Training opportunities expanded to include officials from municipalities and school districts

Strategic Purchasing Commission

- Enacted into law in July, 2006
- Includes municipalities and school districts in State's planning process for procurement
- Promotes collaboration among purchasing officials and enhances statewide leveraging opportunities

Communication with Stakeholders

- MPA Survey designed to improve strategic purchasing planning
- “Road Show” project to share opportunities with municipalities and school districts
- Vendor/Purchasing Events
- Redesigned Website
 - Ability to Submit Ideas and Suggestions



A New Day for Rhode Island

- Increased Competition
- No Insider Deals
- Customer Service Oriented
- Increased Cooperation

For presentation materials and more information, please visit:

www.fiscalfitness.ri.gov